



**ERMCO**



Full line of Transformers  
and Components manufactured  
and delivered to meet your needs



### **Mission Statement:**

**ERMCO** will be the best distribution transformer manufacturer as measured by customer service, quality of product, and commitment to continuous improvement.

**ERMCO** manufactures single phase pole and pad mounted distribution transformers, three phase pad mounted distribution transformers, and a complete line of transformer components.

**ERMCO** manufactures its products in highly efficient productive facilities containing the latest in state-of-the-art equipment. Through continuous investments in people, equipment, and technology, **ERMCO** maintains its position as an industry leader.

**ISO 9000 Certified**

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# Setting the Standard

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In approximately 500,000 square feet of combined manufacturing facilities, **ERMCO** specializes in:

## Single Phase Pole and Pad Transformer

- 5-500 KVA

## Three Phase Pad Transformers

- 30-3000 KVA

## Three Phase Pole Transformers

- 30-250 KVA

## Pad Mounted Fused and Switched Junction Cabinets

## Single Phase Submersible Transformers

- 25-167 KVA

## Transformer Components

- Fuses
- Switches
- Breakers
- Bushings



**Pole Transformer**



**Single Phase Pad**



**Three Phase Pad**



**Junction Cabinet**





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## Serving the Customer

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One of the key strengths of **ERMCO** is our people. The management and technical staff of **ERMCO** are highly experienced with hundreds of combined years in the distribution transformer industry. **ERMCO's** workforce is dedicated to satisfying the needs of our customers by constantly exhibiting a "can do" attitude. People dedicated to exceeding customer expectations have helped **ERMCO** to grow into one of the industry's largest manufacturer of distribution transformers.

To assure our products are produced in exacting detail to customer specifications, we use business systems and feedback points to monitor quality. We design ample margins into our products so that they exceed the industry standards for normal life expectancy.

# Focusing on Added Value and Safety



Our customers specify their transformers to have interchangeability between brands. We separate ourselves from the pack by providing added value and product features that enhance safety for the line crew and for the public.

## Added Value

- Our standard warranty is the longest in the industry
- Our paint coating system far exceeds the ANSI life requirements
- We build in extra protection against lightning
  - All designs exceed ANSI BIL standards
  - Interlaced coils are standard for high lightning areas of the country



## Safety

- Documented reduction in arc flash energy with our three phase cabinet fully open
- Our transformer cabinet is equipped with features to help prevent crew back injury, cuts, scrapes, or other accidents
- For public safety we design the metal case and cabinet to have rounded edges and smooth flat surfaces





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## Delivering the Product

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**ERMCO** offers creative solutions to save our customer's money. Through implemented programs, we can ensure your product delivery with the shortest possible lead time. We provide access to online systems that reduce administration costs. Our business system has built-in flexibility for mass customization with routine data management for exacting conformance to customer requirements.

We measure our quality by tracking customer service and total cost of quality. Customer service is measured by on-time performance. Our performance is outstanding in delivering complete orders to the day promised.

With **ERMCO**, you can depend on a quality product delivered as promised.



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## Seeing the Future

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To help keep your operations running smoothly, we offer three options for inventory management.

- **Factory based stock**
  - back-up inventory for emergencies
  - replenished monthly
- **Utility based stock**
  - extended billing terms
  - allows for inventory on consignment
- **Capacity planning**
  - reserve production space
  - flexibility in committing to

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## Weathering the Storm

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When bad weather strikes, we are committed to responding quickly. Emergency response orders take immediate priority over all other business with no extra cost for over-time. Through the implementation of a formal Emergency Response Program, we are able to locate stock, tap into existing production or insert new production for the fastest turnaround possible.



### Hurricane

- 2200 units produced and delivered within 5 days

### Heat Wave

- 12 total truckloads delivered within 2 to 9 days



### Ice Storm

- 1600 units produced and delivered within 5 days



**ERMCO**

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Conveniently located in the heart of the Midsouth, **ERMCO** operates manufacturing facilities in Dyersburg, Tennessee and Greeneville, Tennessee. Within one day's drive of 70% of the United States, we can provide on-time delivery and reliable service to meet our customers' requirements.

