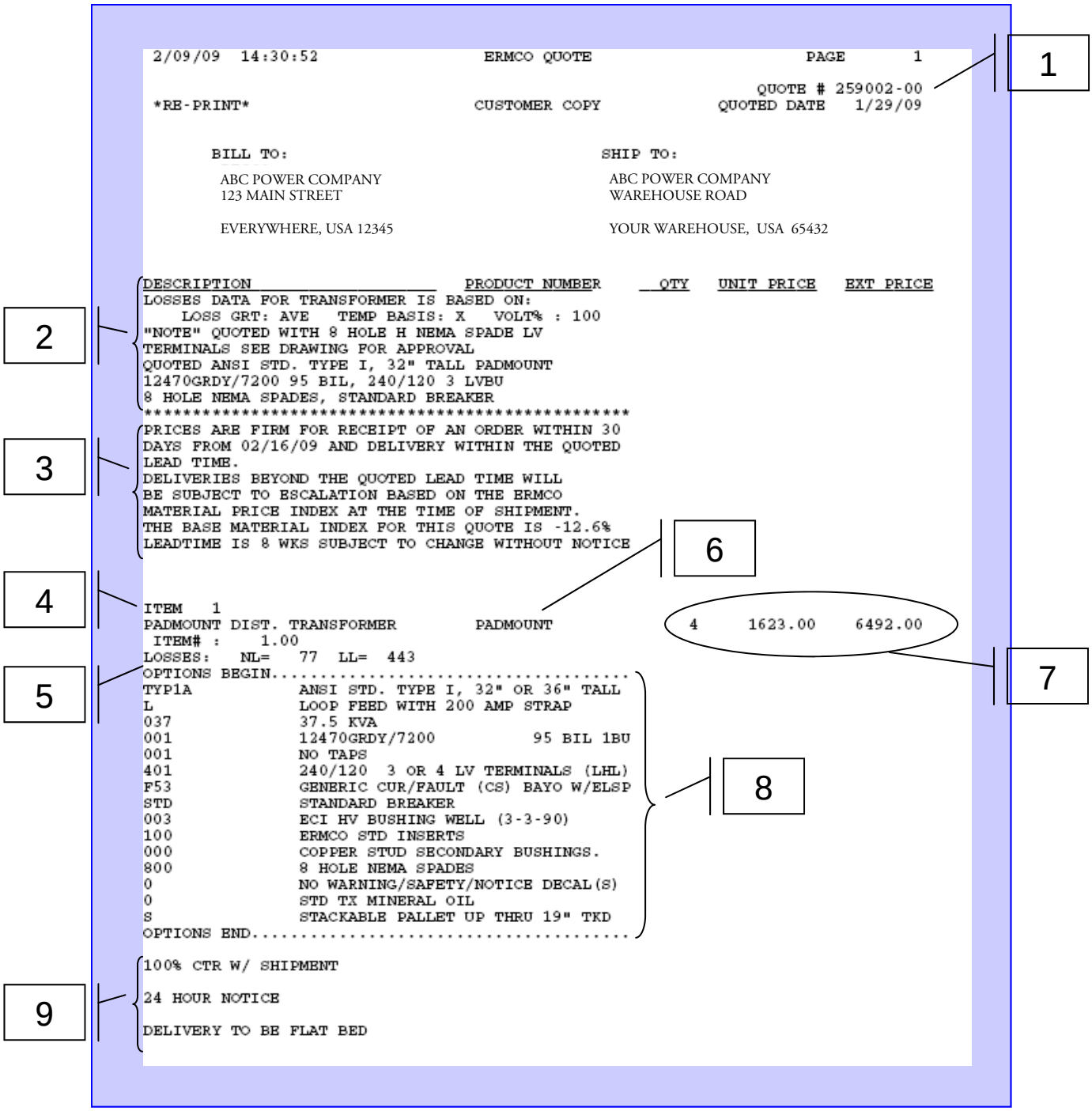
How to Read
Your ERMCO Transformer Quote



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2/09/09  14:30:52                ERMCO QUOTE                        PAGE       1

                                                                QUOTE # 259002-00
*RE-PRINT*                       CUSTOMER COPY              QUOTED DATE   1/29/09

      BILL TO:                                    SHIP TO:

       ABC POWER COMPANY                           ABC POWER COMPANY
       123 MAIN STREET                             WAREHOUSE ROAD

       EVERYWHERE, USA 12345                       YOUR WAREHOUSE,  USA  65432


DESCRIPTION                    PRODUCT NUMBER      QTY    UNIT PRICE    EXT PRICE
LOSSES DATA FOR TRANSFORMER IS BASED ON:
    LOSS GRT: AVE   TEMP BASIS: X   VOLT% : 100
"NOTE" QUOTED WITH 8 HOLE H NEMA SPADE LV
TERMINALS SEE DRAWING FOR APPROVAL
QUOTED ANSI STD. TYPE I, 32" TALL PADMOUNT
12470GRDY/7200 95 BIL, 240/120 3 LVBU
8 HOLE NEMA SPADES, STANDARD BREAKER
************************************************
PRICES ARE FIRM FOR RECEIPT OF AN ORDER WITHIN 30
DAYS FROM 02/16/09 AND DELIVERY WITHIN THE QUOTED
LEAD TIME.
DELIVERIES BEYOND THE QUOTED LEAD TIME WILL
BE SUBJECT TO ESCALATION BASED ON THE ERMCO
MATERIAL PRICE INDEX AT THE TIME OF SHIPMENT.
THE BASE MATERIAL INDEX FOR THIS QUOTE IS -12.6%
LEADTIME IS 8 WKS SUBJECT TO CHANGE WITHOUT NOTICE


ITEM   1
PADMOUNT DIST. TRANSFORMER        PADMOUNT            4     1623.00    6492.00
 ITEM# :    1.00
LOSSES:   NL=   77  LL=  443
OPTIONS BEGIN.....................................
TYP1A             ANSI STD. TYPE I, 32" OR 36" TALL
L                 LOOP FEED WITH 200 AMP STRAP
037               37.5 KVA
001               12470GRDY/7200          95 BIL 1BU
001               NO TAPS
401               240/120  3 OR 4 LV TERMINALS (LHL)
F53               GENERIC CUR/FAULT (CS) BAYO W/ELSP
STD               STANDARD BREAKER
003               ECI HV BUSHING WELL (3-3-90)
100               ERMCO STD INSERTS
000               COPPER STUD SECONDARY BUSHINGS.
800               8 HOLE NEMA SPADES
0                 NO WARNING/SAFETY/NOTICE DECAL(S)
0                 STD TX MINERAL OIL
S                 STACKABLE PALLET UP THRU 19" TKD
OPTIONS END.......................................

100% CTR W/ SHIPMENT

24 HOUR NOTICE

DELIVERY TO BE FLAT BED
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1. **The Quote Number:** A unique 6-digit number assigned to the Quote. Refer to this number for any inquires or purchase orders based on the Quote.
2. **Description:** Top comments referencing the product being quoted. Any comments to the customers specification, clarification notes, or exceptions will be located here.
3. **Pricing & Lead Time:** Top comments referencing the price and lead time will be located here.
4. **Quote Item Number:** Refer to this number in addition to the Quote Number for any inquiries or purchase orders based on a specific product item on a multiple item quote.
5. **Transformer losses** in watts appear here.
6. **Product Type**: Product type defined in this location.
7. **Quantity, price each, and extended price** is located here.
8. **Options begin and end** section contains the detailed description of this product being quoted.
9. **The end of the ERMCO Quote** contains information on how the Certified Test Report (CTR) and transformer will be sent.